

REPUBLIKA E KOSOVËS REPUBLIKA KOSOVO / REPUBLIC OF KOSOVO

QEVERIA E KOSOVËS / VLADA KOSOVO /GOVERNMENT OF KOSOVO

MINISTRIA E ZHVILLIMIT EKONOMIK - MINISTARSTVO EKONOMSKOG RAZVOJA - MINISTRY OF ECONOMIC DEVELOPMENT

CONTRACT NOTICE

PRE-QUALIFICATION (Phase 1) for SERVICES CONTRACT

According to Article 40 of Law No. 04/L-042 on Public Procurement in Kosovo

Procurement No	11313	1	1	0	5	3	3	1	2		
This notice has been Albanian X	•	LAN(erbia	_	GES X	:				En	glish	X

(The English language version, if one has been prepared, shall control).

SECTION I: CONTRACTING AUTHORITY I.1 NAME AND ADDRESS OF THE CONTRACTING AUTHORITY (CA)

Official name: Ministry of Economic Development					
Postal address: Mother There	esa Street, No. 3	6			
Town: Prishtina	Postal code:10000		Country: Kosovo		
Contact point(s): Selami Berisha		Telephone: + 381 38 200 215 32			
Email: selami.berisha@ks-gov.net		Fax: + 381 38 200 215 02			
Internet address:		http://mzhe.rks-gov.net/			
The contracting authority is purchasing on behalf of other contracting Yes No X authorities					
If yes, specify the identities of a framework contract or refer to a		horities entitled to C	Call-off under the terms of the		

SECTION II: OBJECT OF THE CONTRACT

Date: 29/11/2011

II.1 DESCRIPTION

II.1.1 Contract title attributed by the contracting authority: Transaction Advisory Services for the Privatization of Post and Telecommunications of Kosovo J.S.C						
II.1.2 Type of contract and location of works, place of delivery or of performance:						
	SERVICES CONTRACT	T				
Works	Supplies	X Services				
 □ Execution □ Design and execution □ Realisation, by whatever means, of work, corresponding to the requirements 	 □ Purchase □ Lease □ Rental □ Hire purchase □ A combination of these 					
Main site or location of works	Main place of delivery	Main place of performance:				
		Prishtina, Kosovo				
II.1.3 The notice involves	_					
II.1.3 The notice involves						
A public contract	Yes X	No				
The establishment of framework	agreement Yes	No X				
II.1.4 Information on framework	c agreement:					
Framework agreement with single operator Framework agreement with several operators						
II.1.5 Execution of the Contract						
Call offs/Place Orders						
Subsidiary Contracts/Mini-com	Subsidiary Contracts/Mini-competition					
Duration of framework agreement:						
Daration of Halliework agreement.						
II.1.6 Short description of the object of the contract In year 2011, the Government of the Republic of Kosovo has decided to restart the process PTK Privatization. For this purpose, the Government of the Republic of Kosovo is seeking to hire a world-renowned Transaction Advisor that will advise and assist in the privatization process. The purpose of the Transaction Advisor will be to work in close coordination with the Government of the Republic of Kosovo. The transaction advisor's role will be to conduct: Market assessment and sounding of potential investors in PTK, JSC Update analytical reports and relevant information (as so required), and Prepare and implement the privatization of 75 % PTK, J.S.C. 						
II.1.7Common Procurement Vocabulary classification (CPV): 93-00-00-8						

II.1.8 Vari	ants are accepted	Yes		No	X
II.1.9 Divi	sion into lots	Yes		No	X
If yes, tend	ders should be submitte	d for <i>(tick one box o</i>	nly)		
X one lot	only	one or more lots		All lots	3
II.1.10 Info	ormation about lots (if	applicable)			
Lot no	Short description	CPV	Quantity or scope	Addi	tional information
	ITY OR SCOPE OF THE		Carlan Danie		
rotai quan	tity or scope: Please re	erer to the Pre-Quai	tication Docur	nent	
II.3 DURATI	ON OF THE CONTRAC	CT OR TIME LIMITS	FOR COMPI	LETION	
Duration in	n months: 12 months (v	vith extension possil	oility)		
SECTION III: LEGAL, ECONOMIC, FINANCIAL AND TECHNICAL INFORMATION					
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III.1 CONDITIONS RELATING TO THE CONTRACT III.1.1 Performance security required Yes X No No					
If yes, amount of performance security: 10 % of contract value. Note: Performance security will be required by pre-qualified economic operators at bidding stage – Phase 2.					
Ill.1.2 Legal form to be taken by grouping of economic operators to whom the contract is to be awarded: Consortium					
III.1.3 Other particular conditions to which performance of the contract is subject (if applicable):					

III.2 CONDITIONS FOR PARTICIPATION

III.2.1 Eligibility Requirements

Required documents:

- 1. If the tender is submitted by a group of economic operators
- a. a signed original of the agreement establishing the group
- **b.** a clear statement that all members of the group are jointly and severally liable for the contents of the group's application and, in the event the group is prequalified, during the tendering process, and in the event the group is awarded the contract, during the performance of the contract.
- 2. Documentary evidence of eligibility:

Insert documentary evidence:

3. Documentary evidence of qualification:

Concerning Professional suitability requirements:

a) A qualified tenderer must have direct and credible experience with structuring and implementing privatizations of a similar nature in the telecom sector and must demonstrate the financial and managerial resources required to successfully complete the Project according to the Government's anticipated timeline. A tenderer must also evidence that it has immediate access to all required resources to quickly commence the Project.

To qualify, the tenderer must evidence its compliance with the following minimum criteria:

- i) Experience in transaction advisory services in the telecom sector: the tenderer must have acted as the lead advisor in the provision of transaction advisory services in M&A and/or a privatization process in at least 2 telecom transactions (at least one of which should be on the sell-side) within the last 10 years involving the successful sale of equity/shares or assets in value over €500 million each.
- ii) Extensive experience advising governments or public entities on privatizations or PPPs: the tenderer must have provided transaction advisory services to a government or public entity in the implementation of at least 2 tenders in infrastructure industries (telecommunication, energy, transport, utility, etc) in the past 10 years involving investments and/or sale of shares of over €500 million each;
- iii) Extensive experience and working knowledge of the telecommunication sector: the tenderer must have provided strategic advisory services to at least 2 telecommunication companies during the last 10 years.
- iv) Extensive experience in restructuring projects in infrastructure industries (telecommunication, postal, energy, utilities, etc): the tenderer must have provided restructuring advisory services to at least 2 clients in the last 10 years.
- v) Extensive experience advising public sector utilities
 - b) Please briefly describe the scope of work of such firm or consortium member in each assignment and who the client was. Please use form provided in Annex 6.

Concerning Economic and financial standing requirements:

 The company, or in a case of a consortium THE LEAD MEMBER, should have annual turnover of minimum EUR 50 million for each of past three years.

Concerning Technical and/or professional capability requirements:

c) Names and CVs of key team members: O Not applicable at this stage					
III.3 Conditions spe	cific to services contracts				
	services is reserved to a p	oarticular Ye	s No		
profession					
<u> </u>	the relevant law, regulation o				
III.3.2 Legal person responsible for the	ns should indicate the name e execution of the		ifications of the staff service		
SECTION IV: PROCI	_				
□ Open					
■ Restricted	Justification for the choice	of restricted procedure:			
	Applicants must have been lead advisers and must have proven track record of experience in successfully completing assignments of similar complexity, scope and value.				
□ Negotiated	Justification for the choice of restricted procedure				
IV.2 AWARD CRITE	RIA riate box "only one" and delet	te the other			
	mically advantageous tender		bed at Phase 2)		
Criteria	Weighting in %	Sub-criteria	Weighting in %		
1)		a)			
2)		a)			
		b) c)			
IV.3 ADMINISTRATI	VE INFORMATION	1 0)			
Prior Indicative Notice		same contract			
Other publications (if applicable)					
IV.3.2 Conditions for obtaining tender dossier / prequalified documents					
Time limit for receip	t of requests for Pre-Qualifica 20/12/2011 at 1	ation Document: 14:00 , Prishtina			
Requests shall be addressed to: selami.berisha@rks-gov.net					
Payable	Yes No x	documents			
If yes, price					

IV.3.3 Time limit for receipt of tenders/ requests to participate 20/12/2011 at 14:00, Ministry of Economic Development Mother Theresa 36, Prishtina, Kosovo

IV.3.4 Time limits is shortened for submission of tenders If yes, provide justification	↑yes	†no
IV.3.5 Is tender security needed (Pre-qualified economic operation)	ators at bidding	stage – Phase 2)
Yes X No If yes, the value of tender security: 100,000.00EUR Validity of tender security in days 120		
IV.3.6 Tender validity period		
Until: 90 Days		
(Pre-qualified economic operators at bidding stage – Phase 2)		
IV.3.7 Tender opening meeting		
20/12/2011 at 14:30 , Minist Mother	•	c Development rishtina, Kosovo
Every renderer has the right to have a representative at the op-	pening of tender	rs.

SECTION V: COMPLEMENTARY INFORMATION V.1 COMPLAINTS

Any interested party may file a complaint with the Procurement Review Body, according to the provisions of Title VIII of Law No. 04/L-041, Law on Public Procurement in Kosovo.

V.1.1 ADDRESS OF THE PROCUREMENT REVIEW BODY (PRB)

VIII ADDRESS OF THE PROSSREMENT REVIEW BODT (FRD)				
Official name: Public Procurement Body				
Address of the PRB: Garibaldi Street				
Town: Prishtina Postal code:10000				
Electronic address (if applicable):				
Contact person: Ardian Behra	E-mail: oshp@ks-gov.net			
Telephone: +381 38 213 378 Fax:+ 381 38 213 378				

V.2 ADDITIONAL INFORMATION

Note: economic operators will be entitled to submit a tender, request to participate and other documents required or permitted to be files during the conduct of a procurement activity in Albanian, Serbian or English. *Add other information*: